



Business IT Solutions



Welcome to Cyclone's
Commercial Service Offering



Taking Care of Tech Since 1993.

At Cyclone we believe that digital technology helps New Zealanders solve, innovate and thrive.

We know and value the importance of the right IT solutions as a driver of prosperity. From the boardroom to the classroom, technology delivers positive impacts by closing social divides, accelerating productivity, realising business potential – and so much more.

Proudly, we have been taking care of IT and supporting organisations across New Zealand for over 30 years.

“We put our focus on people, performance, partnership and protection as we work with our clients to deliver meaningful impact through technology”

Leigh Gibbard, CEO Cyclone

Who is Cyclone?

Founded in 1993, Cyclone is a full-service Managed Services provider with a reputation as a trusted IT partner to New Zealand commercial businesses, government organisations and the education sector.

WE ARE:



WE CARE ABOUT:

People
Performance
Partnership
Protection



Putting Tech Tiaki at the heart of business

At Cyclone, we believe in the interconnectedness of people, technology and the natural world.

We operate our business with a collaborative spirit, respect for the environment and a desire to empower those we partner with to bring technology to life for the greatest gains, sustainably.

Tech Tiaki is a reflection of the Māori cultural concept of guardianship. It is Cyclone's promise to foster a culture of care for New Zealand. It means we put our focus on ensuring our communities, our partners and our customers thrive - while together we all do our part to protect the natural environment and act sustainably.

Navigate our services and differentiators

01

MANAGED IT SERVICES

02

INFRASTRUCTURE SERVICES

03

LIFECYCLE SERVICES

04

PROCUREMENT SERVICES

05

SOFTWARE MANAGEMENT

CYCLONE BRINGS YOU ONE-PARTNER SIMPLICITY

One partner and 170+ IT experts to help you realise your technical and commercial ambitions.

OUR PROMISE

**TECH
TIAKI**

06

AUDIO VISUAL AND UNIFIED COMMS

07

MODERN DEVICE MANAGEMENT

08

DATA PROTECTION & SECURITY SOLUTIONS

09

DIGITAL SKILLS ENABLEMENT

ecyclone

proudly committed to:

PEOPLE
NGĀ TANGATA

PERFORMANCE
ĀHEITANGA

PARTNERSHIP
RANGAPŪ

PROTECTION
TIAKITANGA

01

Managed IT Services

Simplify the complexity of IT with people who take care of it all

- Make IT easy – with remote or onsite support “as a service”
- Have peace of mind with guaranteed compliance
- Free up your IT team for innovation
- Ensure reporting transparency with in-depth analysis of IT systems’ performance
- Lean into local support, nationwide
- Trust our proactive monitoring for business continuity

Services

Monitoring

Remote and onsite support

System maintenance

Record keeping/reporting



02

Infrastructure Services

Analyse, plan and design your technology infrastructure to thrive

- Future-proof your IT infrastructure and stay agile
- Keep pace with accelerated change and compressed transformation
- Access server, storage, networking and cloud solutions to support your business ambition
- Keep it simple with one partner to design, build and maintain your IT

SERVICES

Infrastructure design and roadmapping

Server solutions

Storage solutions

Networking solutions

Cloud solutions



03

Lifecycle Services

Unlock the greatest value from your IT assets, reduce waste and over-provisioning while you make a quantifiable, sustainable impact across your business.

- Modular and flexible 360° approach
- Leverage the value of IT assets and improve asset utilisation
- Create seamless sustainability
- Reduce the burden of asset management
- Harness reporting and insights for better fleet management
- Simplify vendor management

SERVICES

PLAN

Strategically design and procure for the greatest longevity and efficiency

CONFIGURE

Prepare, provision and set-up for streamlined lifecycle management

DEPLOY

Accelerate time to value with our scale, ease and agility

MANAGE

Maintain, utilise and support software and hardware for the greatest gains

RETIRE

Reduce wastage and overprovisioning through responsible retirement and reuse.



04

Procurement Services

Plan and acquire hardware from world-class brands at competitive pricing, while leveraging digital tools to streamline and optimise procurement.

- Access a personalised and flexible procurement platform
- Streamline hardware options and approved configurations
- Control spend with strategic forecasting and advice
- Harness scalable, comprehensive rollout services
- Access reporting and insights
- Simplify vendor management

SERVICES

Digital self-service portal

Procurement advisory

Rent, lease or purchase

Agile warehousing

World-class vendor solutions

Outstanding range and buying terms

Flexible financing



05

Software Management

Save time and money by proactively streamlining software licencing

- Get specialist guidance on licencing, administration and purchasing
- Access innovative and competitive approaches
- Experience the care and expertise with a team of dedicated, vendor-accredited specialists
- Balance licensing costs, compliance and renewal requirements with user demands
- Understand the risks and cost implications of your software portfolio
- Benefit from our extensive multi-sector experience

SERVICES

Software strategy and advisory

Renewals and compliance

Full lifecycle up-scale

Vendor accredited software specialists



06

Audio Visual and Unified Comms

Ensure everyone can be seen and heard effectively with world-class AV solutions

- Access best-of-class solutions for modern working and education environments
- Reduce employee digital friction
- Ensure quality, equitable meeting and conference experiences
- Keep ahead of the latest AV technologies



SERVICES

Solution design and advisory

Meeting room & huddle space technology

Room scheduling and digital signage

Video and voice conferencing and collaboration

Modern workplace focus

Interactive and non-interactive solutions

World-class vendor solutions

Projectors for all spaces

07

Modern Device Management

Strategise, deploy, manage and maintain your IT devices for today's "everywhere workspace"

- Use your device management strategy to attract and retain talent
- Strategically navigate more options and flexibility than ever before
- Unlock end-to-end services from device provisioning to endpoint protection
- Harness the power of proactive insights and visibility across your fleet
- Access world leading technology brands at competitive pricing

SERVICES

Fleet assessments

Solution design

Scalable solutions

Security

Full-service deployment

Maintenance and support



08

Data Protection & Security Solutions

Protect the lifeblood of your organisation and strengthen your overall security posture

- From email to endpoint, make every part of your organisation more resilient
- Match your needs with a future-ready range of cybersecurity managed services and solutions
- Protect your data, wherever it lives
- Protect against the 95% of cybersecurity issues that are caused by human error¹
- Build steadfast foundations on a culture of cyber awareness

SERVICES

[Risk assessments](#)

[Cyber security advisory](#)

[Email protection](#)

[Endpoint security](#)

[Network security](#)

[Cybersecurity awareness training](#)



09

Digital Skills Enablement

Ensure a culture of IT literacy and help your team unlock the greatest value from technology

- Empower an educated, digitally literate workforce
- Build a cyber security aware team and make your people your best defence
- Understand the potential for Generative Artificial Intelligence, safe ethical use and get guidance on free and subscription-based tools
- Boost digital literacy for productivity gains
- Upskill your people for remote and hybrid work adaptability
- Access innovative and competitive approaches

SERVICES

Cyber awareness education

Cloud Adoption, preparation and training

Digital Skills training in Adobe, Google and Microsoft

Microsoft 365 training and change management





How we deliver IT matters

Care is not just lip service, it's a genuine service ethic that infuses everything our nationwide team of innovators do and deliver.

Here's how we embrace the principles of Tech Tiaki to help our business customers solve their greatest challenges while powering innovation and ensuring technology delivers the utmost business value...



People Ngā Tāngata

Empowering innovation.
Enriching communities.

Whilst technology is a game changer for business – it takes people to bring it to life. We care about nurturing our people while supporting customers, community, partnerships and charities to make a positive impact for all New Zealanders.

You'll enjoy a partnership with a full-service team, that will assign the right experts from across our business, to deliver your business ambitions.



100% New Zealand
owned and operated



30 years+ of
proven IT care



One partner simplicity,
170+ team



Performance Āheitanga

Comprehensive expertise.
Nationwide capability.

Be assured of depth-and-breadth in commercial, education and government sectors. Cyclone has a proven track record of operational excellence, paired with a significant and scalable nationwide delivery capability.

We'll ensure your technology performs optimally right across your business, while it delivers the insights you need to plan effectively and achieve more in a rapidly changing world.



Nationwide presence,
local support



The IT provider that holds the
highest certifications directly with
Microsoft, Google, and Apple



Protection Tiakitanga

Committed to a positive sustainable future.

Our focus on Tech Tiaki will ensure that from your network, to your devices, to your data and beyond, we'll help you harness technology to make a positive sustainable impact.

For those looking for a complete lifecycle approach, Cyclone's Managed Lifecycle Services offering, will help you optimise your technology lifecycle, close the gaps on waste, under-utilisation and over-provisioning.



HP Amplify Member
Status; Level 3



Committed to our
Promise of Tech Tiaki



Compliant with: All of Government
Supplier Code of Ethics



Partnership Rangapū

Trusted partnerships enabling success.

Trust in our accredited status as a technology partner, delivering world-class solutions and a commitment to outcomes that are mutually beneficial and make a positive difference for all in Aotearoa.

Connecting organisations with the right technology solutions is how we win. Effective partnerships mean our customers succeed by focusing on what they do best.



Migrating to Windows 11 doesn't have to be daunting, we can help you refresh effortlessly.

By leveraging HP's cutting-edge technology and Cyclone's long-proven track record for care and expertise, we deliver seamless upgrades that minimise downtime and optimise team performance.

BE IN TO WIN YOUR OWN ELITEBOOK
when you book your fleet refresh assessment



WITH HP + CYCLONE, THE FUTURE IS:



Powerful

Intel® Core™ Ultra Processors work at the edge to revolutionise performance



Intelligent

Copilot is ready to assist with day-to-day at the touch of a key



Crystal clear

A conferencing experience that makes you want to turn on your camera



Secure

World's first business PCs to protect firmware against quantum computer hacks

Why refresh with Cyclone + HP?

We've been taking care of tech since 1993. Together with HP, we're proud to guide and support your pathway to AI powered experiences that will transform the way you work.



Simplify and expediate migration

We'll plan, roadmap, and complete your fleet migration to Windows 11 with zero interruptions to your organisation.



Certified, responsive expertise

We're a nationwide team of 170+ highly certified and award-winning managed service providers. You're in safe hands.



World-class partnerships

HP's premium commercial notebooks deliver cutting-edge performance while embracing the principles of circularity. So you can use your IT as a force for good.



A lifecycle approach

We'll take care of the whole asset lifecycle – including responsible retirement of your old Windows 10 devices and ongoing modern device management.

Book now for a free refresh consult and be in to win your own Elitebook

A no obligation assessment will evaluate your current systems to identify eligible devices and provide actionable insights to your fleet status – including Windows 11 compatible devices.



Key outcomes from this assessment:

- Compatibility audit for streamlining OS upgrade planning. A device level breakdown provided.
- Prioritise device refresh by exporting lists of non-compatible devices
- Identify devices to remediate with a full device list of missing details
- Advice on support needed to execute

[Book now](#)



NEXT STEPS

Keen to know more? Book some time
with an Account Manager or Specialist.
Here's how to get in touch:

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